

Macroeconomic Influences on Optimal Asset Allocation

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Abstract

We develop a tactical asset allocation strategy that incorporates the effects of macroeconomic variables. The joint distribution of financial asset returns and the macroeconomic variables is modelled using a VAR with an M-GARCH error structure. As a result the portfolio frontier is time varying and subject to contagion from the macroeconomic variable. Optimal asset allocation requires that this be taken into account. We illustrate the how to do this using three risky UK assets and inflation as a macroeconomic factor. Taking account of inflation generates portfolio frontiers that lie closer to the origin, and offers investors superior risk-return combinations.

1 Introduction

This paper shows how macroeconomic information can be used to improve asset allocation. Evidence on the use of financial and macroeconomic variables to predict financial asset returns, which is a burgeoning literature, is not necessarily of most use for asset allocation. Indeed, we show that information about the volatility, not the level, of asset returns plays a more significant role in portfolio selection models. The idea of this paper is to exploit the time series structure of volatility contagion between financial and macroeconomic variables. If macroeconomic volatility can help predict the volatility of asset returns then this can be used to improve tactical asset allocation. This is done by relating the mean-variance portfolio frontier to the macroeconomic factors.

Traditional methods of portfolio selection such as the mean-variance analysis of Markowitz (1952, 1959) and the CAPM due to Sharpe (1964) and Lintner (1965) are based on the assumption of constant asset return volatility and hence a constant portfolio frontier. It has been noted by, for example, Harvey (1991) that the covariance matrix of returns, from which the portfolio frontier is formed, is in fact time varying. Ferson and Harvey (1997) exploit this in their cross-section analysis of asset pricing. This implies that instead of the portfolio frontier being based on the unconditional covariance matrix of returns, which is constant, it should be calculated from the conditional covariance matrix, which is time-varying.

This is the methodology used by Flavin and Wickens (1998) where it is shown investors in UK assets could enjoy a significant reduction in portfolio risk by employing a time-varying conditional covariance matrix instead of

a constant, unconditional covariance matrix to form the portfolio frontier. As the frontier is also time varying, the portfolio needs to be continuously re-balanced. Financial asset returns were conditioned on past realised values using a multivariate GARCH(1,1) process to model the volatility contagion.

We extend this methodology to take account of macroeconomic variables. By modelling the asset returns jointly with the macroeconomic variables, we can assess and take account of the influence of the macroeconomic variables on both the conditional mean and the conditional covariance matrix of the asset returns. The resulting time-varying conditional covariance matrices are then used to develop a tactical asset allocation strategy in which individual asset holdings are continuously updated in response to changes in their perceived riskiness which are due in part to macroeconomic effects. In this illustration, we consider only one macroeconomic variable, inflation.¹

In order to help determine the additional benefits of taking account of macroeconomic effects we build on the analysis of Flavin and Wickens (1998) who examine three UK risky assets: equity, a long government bond and a short-term bond. We find that inflation exerts a strong influence on the volatility of these asset returns and on the shape and location of the portfolio mean-variance frontier. As a result of taking account of inflation effects, we find that for portfolios for which the asset shares are restricted to be non-negative, the optimal share of equities increases from 70% to 74%, the share of the long bond's share falls from 20% to 14% and the share of the short

¹The extension of portfolio analysis to take account of macroeconomic volatility contagion, even of one variable, is a non-trivial issue. For example, in a recent paper on variable selection for portfolio choice Ait-Sahalia and Brandt (2001) confine their selection to just financial asset returns.

bond increases from 10% to 12%. These are significant changes.

The paper is structured as follows; section 2 reviews the literature on the relation between macroeconomic variables and the returns and volatility of financial assets. Section 3 explains how to take account of macroeconomic factors in asset allocation. Section 4 presents the econometric model of the joint distribution of returns and the macroeconomic variable. Our choice of the macroeconomic variable and a description of the data is given in Section 5. The estimates of the econometric model are reported in Section 6. Section 7 contains an analysis of the portfolio frontier and the optimal asset shares both ignoring and taking account of the influence of inflation. Our conclusions are reported in Section 8.

2 Asset Returns and Macroeconomics

There are good theoretical reasons to believe that macroeconomic variables affect asset returns. If returns are defined in nominal terms, and investors are concerned with real returns, then we would expect that nominal returns would fully reflect inflation in the long term, though how much of this is transmitted in the short term is still unclear. As a result, stocks should prove to be an effective hedge against inflation *ex post*. Changes in inflation expectations are also thought to be a major factor in determining the shape of the yield curve. General equilibrium models of asset price determination relate nominal asset returns to consumption, as well as inflation.

Since the mid-1980's there has been a growing literature on empirical evidence of the information contained in macroeconomic variables about asset

prices. Most of this research is, however, about predicting financial asset returns, and very little is about forecasting asset price volatility. We briefly review some of this literature, and then turn to the evidence on the macroeconomic influences on asset price volatility.

2.1 Asset Returns

In this review we focus mainly on evidence about the usefulness of macroeconomic variables in predicting stock returns. Similar factors seem also to affect bond markets. Fama and French (1989) provide evidence that forecasts of excess bond and stock returns are correlated, while Campbell, and Ammer (1993) find that variables which are useful in forecasting excess stock returns can also predict excess bond returns.

Chen et al. (1986) are credited with being the pioneers in the asset return predictability literature following their paper identifying factors that can be potentially used to predict US stock market prices. They found that the following are all significantly priced in the US stock market: the spread between long-term and short-term interest rates (a measure of the term structure or slope of the yield curve), expected and unexpected inflation, industrial production, and the spread between high- and low-grade bonds. Jankus (1997) shows that expected inflation is also a useful predictor of future bond yields.

In a similar vein, many papers provide evidence of the explanatory power of the dividend yield over annual US stock returns (Rozeff (1984), Campbell and Shiller (1988), Hodrick (1992), Patelis (1997) etc.). A positive correlation between the term structure of interest rates and stock price movements has been documented for the US (Keim and Stambaugh (1986), Campbell

(1987), Patelis (1997)) while the slope of the term structure is found to have forecasting power for excess bond returns in, for example, Campbell and Shiller (1991), Fama (1984) and Tzavalis and Wickens (1997). Using cross-sectional data, Fama and French (1992,1995) find support for a negative relation between Price/Book ratio and US stock returns. Peseran and Timmermann (1995) identify many factors that can influence returns on US equities. These include the earnings-price ratio, the rates of return on one- and twelve-month Treasury bills, the change in domestic inflation, the change in industrial production, and monetary growth.

A parallel literature has emerged in the UK. Clare et al. (1993) show that the Gilt to Equity Yield Ratio (GEYR) contains predictive power over UK stock price movements. Clare and Thomas (1994) find that the current account balance, US equity, German equity, the 90-day UK Treasury bill rate, the differential between the 90-day UK and US Treasury bill rates; the irredeemable government bond index, the corporate bond index, the term structure of interest rates, and the dollar to pound exchange rate are all significantly priced in the UK stock market. Clare et al. (1997) focus on the ability of lagged own values and lagged values of returns on other markets to predict UK stock returns.

Asprem (1989) conducted a wide ranging analysis of the relation between stock market indices, portfolios of assets and macroeconomic phenomena in ten European countries. Interestingly, he finds that the linkages between stock prices and macroeconomic variables are most pronounced in Germany, the Netherlands, Switzerland and the UK. For these countries, he finds strong evidence of a negative relation between stock prices and current and lagged

values of the interest rate. Furthermore, current values of the US term structure of interest rates are found to have significant explanatory power over stock returns in these countries. Consistent with other studies, he finds that asset prices and inflation are negatively correlated. This relation appears to hold both for past as well as expected future changes in inflation.

Since money supply growth and inflation are positively linked through the quantity theory of money, we would expect a similar relation between money growth and stock prices. Using the monetary base, M0, as a measure of money supply, Aspren's evidence indicates a negative correlation. Only for the UK is this relation statistically significant. He finds that many other variables are not significantly related to stock prices, including measures of real economic activity, (trade-weighted) exchange rates and, with the exception of the UK, consumption.

2.2 Asset Return Volatility

In contrast to this wealth of evidence on the predictability of the level of asset returns, little attention has been paid in the literature to the ability of macroeconomic variables to influence asset price volatility.

Historically, financial market turbulence has been greatest in times of recession (see Schwert (1989)) and recent evidence suggests that stock market volatility is related to the general well-being of the economy. Clarke and De Silva (1998) report that "state-dependent variation in asset returns has strong implications for identifying an optimal asset allocation strategy", while Klemkosky and Bharati (1995) show that short-term predictability can be used to build profitable asset allocation models.

In a test of the international CAPM, Engel and Rodrigues (1989) allow macroeconomic variables to influence the variance process of an ARCH model. They find that the square of the unanticipated monthly growth rate of dollar oil prices and the monthly growth rate of US M1 are significant explanatory variables of the variance of residuals. Clare et al. (1998) demonstrate that when a number of macroeconomic variables are subjected to simultaneous shocks, they can have a significant influence on the conditional covariance matrix of excess returns. Wickens and Smith (2001) examine the macroeconomic influences on the sterling-dollar exchange rate that arise from general equilibrium and other models.

In summary, there is strong evidence that a broad range of macroeconomic factors are significantly priced in global stock markets. Changes in inflation (both realised and expected), interest rates, imports, consumption tend to be negatively correlated with stock returns, and bond yields tend to be positively related with stock returns. In contrast, to these findings for returns, much less attention has been paid to the influence of macroeconomic variables on the variances and covariances of returns. As this is crucial for optimal asset allocation, this is what we focus on.

3 Optimal Asset Allocation

Standard portfolio theory based on mean-variance analysis or CAPM assumes a constant covariance matrix of asset returns. In principle it is straightforward to extend this to a time-varying, or conditional, covariance matrix of returns, see for example Cumby et al. (1994), or Flavin and Wickens (1998).

As a result, the mean-variance portfolio frontier also becomes time varying and optimal asset allocation requires a continuous re-balancing of portfolio shares.

The asset shares can be unrestricted, or constrained to be non-negative to avoid short sales which may be prohibited for legal reasons. This is a situation facing a large number of fund managers, for example, UK pension funds. To aid comparisons between unconstrained and constrained asset allocations, the target rate of return when asset shares are constrained can be taken to be the average return on the unconstrained optimal portfolio.

To take account of the effect of macroeconomic variables on asset allocation, a further extension is required. This is achieved by augmenting the vector of excess returns with the macroeconomic variables, after suitably transforming them to stationarity where necessary. The joint distribution of this augmented vector, allowing for time-varying conditional heteroskedasticity in all variables is then required. The conditional covariance matrix of excess returns of this joint distribution is formed from the resulting multivariate marginal conditional distribution of the excess returns. The conditional distribution of excess returns will depend on the volatility of the macroeconomic variables, which can be used to help predict the covariance matrix of the excess returns and hence the portfolio frontier. The construction of the optimal portfolio is now obtained as before, but the asset shares will differ from those computed without taking account of the contagion effects from the macroeconomic variables.

4 Econometric Issues

4.1 Model

The joint distribution of the financial and macroeconomic variables is specified through an econometric model. We employ a multivariate GARCH(1,1) - i.e. M-GARCH(1,1) - model of *excess* returns. This has a time-varying covariance matrix.

GARCH models are widely used in financial econometrics. For asset allocation it is necessary to use M-GARCH as the joint distribution of returns is required. Unfortunately, it is often difficult to estimate M-GARCH models due to dimensionality problems arising from the vast number of potential parameters to be estimated simultaneously. For example, for the most general formulation of the M-GARCH(1,1) model, termed the vec representation by Baba, Engle, Kraft & Kroner (1990) - or BEKK - the number of parameters to be estimated increases at the rate of n^4 , where n is the number of variables. Thus, although in principle, for portfolio analysis, one would like a model capable of handling a large number of assets simultaneously, and with a structure flexible enough to capture the dynamic and leptokurtic characteristics of the distribution of asset returns, in practice, this choice is severely limited by numerical problems. We overcome this shortcoming by adopting the parameterisation of the Flavin and Wickens (1998).² This formulation is better suited to portfolio analysis in that it allows a considerable degree of flexibility in the conditional covariance matrix of returns yet is economical

²This parameterisation is consistent with the covariance stationary model developed in Engle and Kroner (1995).

in the number of parameters it uses.

A general formulation of the M-GARCH(p,q) model with constant mean can be written

$$\begin{aligned}
\mathbf{r}_t &= \boldsymbol{\nu} + \boldsymbol{\xi}_t & (1) \\
\boldsymbol{\xi}_t &| \Psi_t \sim N(0, \Omega_t) \\
\text{vech}(\Omega_t) &= \Lambda + \sum_{i=1}^p \Phi_i \text{vech}(\Omega_{t-i}) + \sum_{j=1}^q \Theta_j \text{vech}(\boldsymbol{\xi}_{t-j} \boldsymbol{\xi}'_{t-j})
\end{aligned}$$

where \mathbf{r}_t is an $n \times 1$ vector of *excess* returns over the risk free rate, $E_t \boldsymbol{\xi}_t \boldsymbol{\xi}'_t = \Omega_t$ is the time-varying conditional covariance matrix of excess returns and $\text{vech}(\cdot)$ is the vector half-operator which stacks the lower triangle of a square matrix into a column vector. Since Ω_t is symmetric, $\text{vech}(\Omega_t)$ contains all the unique elements of the matrix. $\boldsymbol{\nu}$ is a vector of ones and $\boldsymbol{\xi}_t$ is a $n \times 1$ vector of zero mean iid errors.

The parameter matrices Λ , Φ and Θ are all unrestricted. Φ and Θ are both square matrices of size $n(n+1)/2$, Λ is a size $n(n+1)/2$ vector and n is the number of assets in the problem. While there are just n parameters in the mean vector, there are $n(n+1)/2 + (p+q)n^2(n+1)^2/4$ parameters in the covariance matrix, implying that the number of parameters increases at a rate of n^4 . Even when $n = 4$ and $p = q = 1$ the conditional second moments require the simultaneous estimation of 210 parameters. This makes equation (1) an infeasible specification for asset allocation, especially if we would like to introduce additional assets.

Flavin and Wickens (1998) use a variant of the BEKK model that also ensures that the resulting time-varying covariance matrices symmetric and

positive definite.³ The Φ and Θ matrices in equation (1) are diagonalised and the ij^{th} element of the covariance matrix is influenced by its own lagged value and past values of $\xi_i \xi_j$ only. As in Flavin and Wickens (1998), we also specify the time-varying covariance matrix in error correction form. This has the advantage of separating the long-run from the short-run dynamic structure of the covariance matrix.

Augmenting the vector of asset returns with a vector of macroeconomic variables gives

$$\mathbf{z}_t = \boldsymbol{\alpha} + \boldsymbol{\beta}\mathbf{z}_{t-1} + \gamma dum87 + \boldsymbol{\xi}_t \quad (2)$$

$$\boldsymbol{\xi}_t | \Psi_{t-1} \sim N(0, \mathbf{H}_t)$$

$$\mathbf{H}_t = \mathbf{V}'\mathbf{V} + \mathbf{A}'(\mathbf{H}_{t-1} - \mathbf{V}'\mathbf{V})\mathbf{A} + \mathbf{B}'(\boldsymbol{\xi}_{t-1}\boldsymbol{\xi}'_{t-1} - \mathbf{V}'\mathbf{V})\mathbf{B}, \quad (3)$$

where $\mathbf{z} = (\mathbf{r}, \mathbf{m})'$. In this study $\mathbf{r} = (ukeq, lbd, sbd)'$, *ukeq*, *lbd* and *sbd* represent the excess returns on UK equity, long government bonds and short government bonds respectively, and \mathbf{m} is a single macroeconomic factor, the change in domestic inflation. Thus inflation is constrained to have no effect on excess returns in the long run. More generally both \mathbf{r} and \mathbf{m} will be vectors. *dum87* is a dummy variable for the October 1987 stock market crash and is included only in the equity equation of the model.

The first term on the right-hand side of equation (3) is the long-run, or unconditional, covariance matrix. The other two terms capture the short-run deviation from the long run. By formulating the conditional variance-covariance structure in this way, we can decide more easily if the short-run

³For a discussion of this and a review of alternative specifications, see Bollerslev, Engle & Nelson(1994) and Bera & Higgins(1993).

dynamics have a useful additional contribution to make, and if the increased generality a parameter offers is worth the additional computational burden.

The speed with which volatility in the macroeconomic variables affect the volatility of excess returns is an important issue. This is governed, in part, by the choice of the \mathbf{A} and \mathbf{B} matrices. For example, if \mathbf{A} and \mathbf{B} are defined as lower triangular matrices then, partitioning conformably with $\mathbf{z} = (\mathbf{r}, \mathbf{m})$ implies that

$$\mathbf{H}_{11,t} = V_{11}^2 + A_{11}^2 \mathbf{H}_{11,t-1} + B_{11}^2 \varepsilon_{1,t-1}^2 \quad (4)$$

and

$$\varepsilon_{1,t-1} = r_{t-1} - c_1 - \beta r_{t-2} - \delta m_{t-2} \quad (5)$$

Thus, the volatility of excess returns is unaffected by the volatility of the macroeconomic variable.

Alternatively, if \mathbf{A} and \mathbf{B} are defined as full symmetric matrices then

$$\begin{aligned} \mathbf{H}_{11,t} = & V_{11}^2 + \\ & (A_{11}^2 \mathbf{H}_{11,t-1} + 2A_{11}A_{12} \mathbf{H}_{12,t-1} + A_{12}^2 \mathbf{H}_{22,t-1}) + \\ & (B_{11}^2 \varepsilon_{1,t-1}^2 + 2B_{11}B_{12} \varepsilon_{1,t-1} \varepsilon_{2,t-1} + B_{12}^2 \varepsilon_{2,t-1}^2) \end{aligned} \quad (6)$$

In equation (6) volatility in the macroeconomic variable is transmitted to the volatilities of the excess returns, but with a one period lag. This second formulation is therefore clearly preferable and it is what we use. \mathbf{V} is specified, without loss of generality, as a lower triangular matrix.

In general, asset returns and macroeconomic variables could have both a time-varying conditional mean and covariance matrix. The evidence, however, is that *excess* equity and bond returns over the risk-free rate are almost

serially independent and hence are difficult to predict. Moreover, inflation will have less effect on excess than straight returns even though, as explained above, in the long run it can be expected to affect the rates of return on equity and bonds one-for-one. Nevertheless, the effect in the short run remains unclear, and is the reason we allow for the short-run effects of inflation in our econometric model. Thus, unlike equation (1), equation (2) also allows for a time-varying conditional mean and is therefore a VAR(1) in the conditional mean with disturbances that are normally distributed with mean zero and a time-varying variance-covariance matrix that is generated by an M-GARCH(1,1) process.

The right-hand side of equation (2) can be interpreted as the implied measure of (or proxy for) the risk premia. Optimum portfolio allocation, with its focus on the conditional covariance matrix, can therefore be interpreted as being based on the risk-neutral distribution.

4.2 Method of Estimation

Our model as specified in equations (2) and (3) was estimated by maximising the log likelihood function

$$\text{Log}L = -\frac{nT}{2} \log(2\pi) - \frac{1}{2} \sum_t (\log |\Omega_t| - \boldsymbol{\xi}'_{t+1} \Omega_t^{-1} \boldsymbol{\xi}_{t+1}) \quad (7)$$

recursively using the Berndt, Hall, Hall & Hausmann (BHHH) algorithm. n is the size of \mathbf{z} and T is the number of observations.

5 Data issues

5.1 Choice of Macroeconomic Variables

In principle, many macroeconomic variables could be included in our analysis. We restrict our analysis to one variable, inflation, for several reasons. Partly, it is due to the dimensionality problem and because this paper is designed to illustrate the methodology. Firstly, the choice of inflation is because, as noted above, if investors seek real returns then they will want to be fully compensated for inflation. It has also been argued by Schwert (1989) that if the inflation of goods' prices is uncertain, then the volatility of nominal asset returns should reflect inflation volatility. Second, the empirical evidence reviewed above is supportive of a strong relation between inflation and stock and bond returns. Third, empirical evidence on the relation between inflation and stock returns has produced something of a puzzle which has attracted much attention. Theory suggests that the relation between nominal asset returns and inflation would be positive but the empirical evidence usually finds the relation between stock returns and inflation is consistently negative across countries and over different time periods - see Bodie (1976) and Fama and Schwert (1977) for the US and Solnik(1983) and Gultekin (1983) for a number of other countries.⁴

In choosing a suitable inflation variable, we were faced with the choice of a realised variable or an expectations variable. While both have been shown to have predictive power over US stock returns, most research on UK stock

⁴Possible explanations of the puzzle have been offered by Nelson (1976), Fama (1981), Geske and Roll (1983) and Groenewold et al. (1997).

returns has focussed on inflation measures based on the Retail Price Index (see Asprem (1989) and Clare and Thomas (1994)). This measure is mostly likely to be priced into UK stock returns as this rate is most often used as the headline rate by UK market participants. Consequently, we use a realised variable in the results reported below.⁵

5.2 Data

We include three *risky* UK financial assets. These are equities, a long government bond and a short government bond. Equity is represented by the Financial Times All Share Index, long government bonds are represented by the FT British government stock with over 15 years to maturity index; and short government bonds are represented by the FT British government stock with under 5 years to maturity index. Each is expressed as an excess return over the risk-free rate as proxied by the 30-day Treasury bill rate. The data used are monthly total annualised returns.⁶ The inflation rate is calculated from the UK Retail Price Index. As econometric tests fail to reject the null hypothesis of a unit root in inflation, the change in inflation is used to ensure that all variables are stationary.⁷ The data are from January 1976 to

⁵Using a WPI based inflation measure yielded parameters of the same sign and similar magnitude but many had reduced statistical significance.

⁶Given that we use excess returns, we were faced with the question of annualising stock returns or “de-annualising” the risk-free rate. In trying to achieve convergence in the M-GARCH model, it is better to work with annualised data rather than the smaller numbers associated with monthly returns. This is also the approach of Cumby et al. (1994).

⁷Unit root tests were conducted on all variables and results are available from the authors.

September 1996 and were sourced from DATASTREAM.

6 Results

6.1 Conditional Mean

Our estimates are reported in Appendix A. The estimates of the conditional mean broadly confirm that excess returns are unpredictable using this information set. The only significant coefficient in the β matrix is in the inflation equation, and it is for the lagged change of inflation. In the intercept vector α the only significant coefficient is for equity. This is consistent with having a substantial equity premium. The intercept for the excess returns on long bonds is quite large, but is not well determined.

When selecting financial asset portfolios, we use a vector of historical means as our proxy for expected returns. This approach has been advocated by Jobson and Korkie (1981) who demonstrate that this greatly improves portfolio performance. It is also argued in Flavin and Wickens (1998) that this approach is preferable given the insignificance of the estimated parameters in the mean equation already mentioned. As well as being expensive in terms of transaction costs, re-balancing our portfolio in response to changes in the predicted excess return would also be counter-productive due to the lack of persistence of the deviations of excess returns from their unconditional means. This is not true of re-balancing due to changes in the conditional variance because of their much higher degree of persistence and lower volatility.

6.2 Conditional Covariance Matrix

These estimates indicate that the covariance matrix is time varying. They also show that inflation plays a much more important role than in the conditional mean both in the long run and the short run. In the long run, all excess returns are correlated with each other and with inflation. The implied long-run covariance matrix is obtained from $\mathbf{H} = \mathbf{V}'\mathbf{V}$ and is

$$\mathbf{H} = \begin{bmatrix} 3382.44 & & & & \\ 1417.91 & 1810.78 & & & \\ 524.21 & 515.14 & 228.43 & & \\ -6.03 & -3.69 & -1.61 & 0.30 & \end{bmatrix}$$

The lack of significance of \mathbf{V}_{42} and \mathbf{V}_{43} implies that the coefficient \mathbf{V}_{41} plays a crucial role in the transmission mechanism of inflation volatility to the excess returns. Inflation volatility affects equity in the first instance and this is then transmitted to long and short bonds through the correlation between equity and bonds.

The negative sign on the covariances between the financial assets and the change in inflation is consistent with the findings of Groenewold et al. (1997). They conclude that inflation impacts on the financial sector indirectly through its effect on other macro factors. This differs from our results which suggest inflation affects bonds via equities. Negative covariances between inflation and the asset returns suggest that in the long run higher inflation volatility tends to be associated with lower asset return volatilities.

The large number of significant estimates in the \mathbf{A} and \mathbf{B} matrices imply that the short run conditional covariance matrix differs from its long-run

level. Roughly speaking, and ignoring the other elements, the greater the elements on the leading diagonals of \mathbf{A} and \mathbf{B} , the more the conditional covariance matrix deviates from the long-run value. The off-diagonal elements contribute to the contagion effects in the short run. These estimates suggest that the deviations from the long-run covariance matrix are both persistent and predictable.

Figure 1 depicts the long-run variances and the short-run conditional variances of the three excess asset returns. The short-run deviations are clearly substantial. The conditional variances are usually below their long-run value (especially for equity and the short bond). This suggests that for much of the time investors can hold more equity and short-run bonds than use of the long-run covariance matrix would imply.

The impact of inflation volatility on short-run asset return volatility is very important, especially for the long bond, as both \mathbf{B}_{42} and \mathbf{A}_{42} are statistically significant. Inflation volatility also affects the short-run volatility of UK equity as \mathbf{B}_{41} and \mathbf{A}_{41} are marginally significant. The short bond seems to be least affected even though there is evidence of significance in the \mathbf{A}_{43} parameter.

Viewed as a whole, these results show that while asset returns are close to being unpredictable, asset return volatility is time-varying, persistent and much more predictable. They offer considerable support for taking account of inflation in explaining the volatility of asset returns, and the preliminary indication is that the optimum portfolio allocation may involve holding more equity than the portfolio allocation based on a constant volatility would suggest. We now examine the implications for asset allocation in more detail.

7 Portfolio Selection

7.1 The Portfolio Frontier

As explained earlier, to form optimal portfolios, we require the conditional covariance matrix of the joint marginal distribution of the excess asset returns. To obtain this, we simply partition conformably with the sub-vector of asset returns. Next we generate the time-varying minimum-variance portfolio frontiers using historical returns as a proxy for expected returns. The time variation in the conditional covariance matrix of returns is reflected in the time variation in the frontiers, and implies that portfolios will need to be continuously rebalanced to be optimal.

Figure 2 shows the distribution of frontiers generated over the entire 20 year sample. The range of movement is quite large and the shape changes too. For the minimum-variance portfolios, the minimum standard deviation of the portfolio is about 6% and the maximum is roughly 22%.

It is instructive to compare these frontiers with those obtained by Flavin and Wickens (1998), which take no account of the macroeconomic factor. These are displayed in Figure 3. In general, taking account of inflation results in the whole distribution of mean-variance frontiers shifting to the left, and a more negatively skewed distribution as while the mean is little changed, the minimum and the maximum frontiers are shifted to the left. A possible reason why the mean portfolio frontiers are similar is that by omitting inflation from the econometric model, in effect the bias introduced is evaluated at the mean level and long-run variance of inflation. This shift to the left in the frontier is due mainly to the negative conditional covariance between equity excess

returns and inflation. It implies that investors can achieve a higher expected return for any given level of risk, or lower risk for any given level of return.

Figure 4 tells a similar story. It depicts the mean frontiers obtained in a number of different ways. The left-most frontier is the optimal frontier based on taking full account of inflation. Moving to the right, the next frontier ignores inflation. The third and fourth frontiers are based on the respective long-run solutions of these two approaches. These use $\mathbf{V}'\mathbf{V}$ instead of the conditional covariance matrices. The final two frontiers have been computed from a simple OLS estimate of the unconditional covariance matrix of excess returns. These results show the benefits of taking account of inflation and of using an estimate of the conditional covariance matrix. They also show that even if the constant long-run covariance matrix is used, it is better to estimate this from the short-term model.

7.2 Portfolio Selection

We consider three types of portfolio, the minimum-variance portfolio (MVP), the optimal unconstrained portfolio (OUP) and the optimal constrained portfolio (OCP). All three take account of the influence of inflation and are based on holding only risky assets. The two latter portfolios represent the optimal portfolio of risky assets and based on CAPM would be held together with a risk-free asset. However, we identify the constituents of the risky portfolio and leave the final investment position to the individual. The OUP allows the portfolio weights to be negative, and hence permits short sales, and the OCP is restricted to have non-negative weights. The location of the OUP can be represented as a point on the tangent from the portfolio frontier to

the risk-free rate of interest. The OCP not only restricts the asset shares to be non-negative, it is also constrained to have the average return on the unrestricted portfolio. In this way investors are not penalised by the restriction on the shares, and it aids comparisons with the unrestricted case. The OCP requires the use of quadratic programming.

7.2.1 Unrestricted Weights

Figure 5 plots the excess return and standard deviation of the minimum-variance portfolio and the OUP. Whilst the return on the OUP is always higher than that of the MVP, so is the standard deviation. Table 1 provides a summary of the key features of these portfolios.

A common measure of overall portfolio performance is the Sharpe Performance Index which is defined as $SPI = \frac{\text{excess rtn}}{\text{risk}}$. In Figure 6 we report the SPI for the OUP both with and without taking account of inflation. We only compute the SPI for the OUP as this is higher than those for the MVP. The two portfolios have similar SPI values. This is consistent with the convergence of the frontiers in the efficient region. The mean values are about 0.16.

The average asset shares for the MVP and the OUP are reported in Table 2.⁸ They are strikingly different. Whereas the MVP is dominated by the short bond and equity is sold short, the OUP is dominated by equity and the share in the short bond is miniscule. Figures 7 and 8 plot the shares for the two portfolios and Table 3 presents summary statistics. For the MVP

⁸These weight vectors are computed using standard results for portfolio mathematics (see Huang and Litzenberger (1988)).

the shares are very stable across time. The short bond always accounts for more than 100% of wealth and is funded mainly by a short position in the long bond, though equity is also predominantly held short. The inclusion of the inflation innovation has not greatly altered the share of asset holdings, but it has dampened the volatility in bond holdings.

In the OUP equity dominates, on average accounting for 73% of the portfolio. It is never held short and its share is often in excess of 100% of wealth. One or both of the bonds are then held short to make this investment possible. Comparing the OUP shares with those found by Flavin and Wickens (1998) which do not take account of inflation, the holdings of bonds are more volatile, the mean holding of the long bond is reduced from 20% to 16% (see Table 3) and the investor holds bonds short on many more occasions. The short government bond is still the most volatile asset, ranging from -425% to 83% of investor wealth, but its mean holding has remained largely unaltered with only a slight increase from 10% to 11%. This would seem to be due to the smaller influence of inflation on the volatility of the short government bond as inflation may be more predictable at shorter horizons and hence not as great a source of uncertainty as the short asset.

7.2.2 Restricted Weights

The OCP removes some of the undesirable features of the OUP, in particular the volatility of asset shares. It also eliminates short sales. Figure 9 shows that equity dominates the OCP in every period, and the share is quite stable around the average position of 74% of the portfolio. The long bond continues to dominate the short bond, but this is not as pronounced as in

the unrestricted allocation. The mean holdings of the long and short bonds are 14% and 12% of the portfolio respectively. Table 4 summarises the asset holdings under this investment strategy.

Table 5 compares these OCP shares with those of Flavin and Wickens (1998) that do not take account of inflation. There is an increase in the share of both equity (from 70% to 74%) and the short-term bond (from 10% to 12%). These increases are offset by a reduction in the holding of the long bond (from 20% to 14%). The increase in equity again reflects the negative correlation of excess equity returns with inflation.

7.3 Portfolio Performance

To further help determine whether the effort involved in taking account of inflation has improved portfolio performance, we compare the OCP with a portfolio with constant asset shares equal to the average weights for the OUP reported in Table 2. In Figure 10 we plot the ratios of the expected return and the standard deviation on the OCP to the constant proportions OUP. The main difference lies in the riskiness of the portfolios. In every period the risk associated with the OCP is much lower - on average by almost 24%. The OCP has a lower average return, but the ratio is close to unity most of the time.

We also compare the realised return and the realised volatility of returns from the OCP with those from the constant shares portfolio. We find that the OCP has a slightly lower return - as above - but is compensated by a lower realised volatility. This is evidenced by an increase of 1.6% in the Sharpe Performance Index.

We conclude, therefore, that the greatest benefit of this approach to asset allocation lies in its potential to reduce portfolio risk. This finding should further encourage fund managers to adopt this asset allocation strategy.

8 Conclusion

In this paper we have described a way to take account of macroeconomic factors in tactical asset allocation. The methodology is based on an extension of standard CAPM in which the minimum-variance portfolio frontier is allowed to vary over time and to reflect variations in macroeconomic factors. Flavin and Wickens (1998) show that a tactical asset allocation strategy that involves continuously re-balancing a portfolio in response to changes in the conditional covariance matrix permits a large reduction in risk over and above a portfolio based upon a constant covariance matrix. We have shown here that extending this analysis to allow for the incorporation of macroeconomic variables in determining the covariance matrix of returns allows further significant gains in risk reduction.

Our analysis which, is illustrative of the methodology, involves four financial returns (three risky assets and a risk-free asset), one macroeconomic variable (inflation), and is for the UK. The risky assets are UK equity, a long-term UK government bond and a short-term UK government bond. The risk-free asset is the 30-day Treasury bill.

A crucial feature of the analysis is the ability to estimate the joint distribution of the excess returns and the macroeconomic factors to allow for a time-varying covariance structure to the distribution. This permits the

macroeconomic factors to continuously influence the covariance matrix of asset returns and hence the portfolio frontier formed from the covariance matrix of the marginal joint distribution of returns. We employed a multivariate GARCH(1,1) model, but other models could be used.

We have found that inflation has a significant impact on the conditional covariance matrix of asset returns. The transmission mechanism seems to be via its effect on the volatility of equity. Inflation is negatively correlated with all three excess returns in the long run, but the long-run impact is greatest on equity; the impact on bonds is predominantly a short-run phenomenon. The negative covariance between inflation and the excess returns generates a significant reduction in portfolio risk over and above what can be achieved by using a time-varying covariance matrix of excess returns alone. The risk of the time-varying portfolio is at least 20% lower than that of the constant proportions portfolio. There is also an improvement in overall portfolio performance as measured by the SPI with the reduction in portfolio volatility more than offsetting a lower realised average return. The unconstrained portfolio has highly volatile shares, but the constrained portfolio is reasonably stable. The average optimal constrained portfolio shares are: equity 74%, the long bond 14%, and the short bond 12%.

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Appendix A: The Estimates

Model

$$\mathbf{z}_t = \boldsymbol{\alpha} + \boldsymbol{\beta}\mathbf{z}_{t-1} + \gamma dum87 + \boldsymbol{\xi}_t$$

$$\boldsymbol{\xi}_t | \Psi_{t-1} \sim N(0, \mathbf{H}_t)$$

$$\mathbf{H}_t = \mathbf{V}'\mathbf{V} + \mathbf{A}'(\mathbf{H}_{t-1} - \mathbf{V}'\mathbf{V})\mathbf{A} + \mathbf{B}'(\boldsymbol{\xi}_{t-1}\boldsymbol{\xi}'_{t-1} - \mathbf{V}'\mathbf{V})\mathbf{B},$$

$$\mathbf{z} = (ukeq, lbd, sbd, \Delta\pi)'$$

t-statistics reported in parentheses

As \mathbf{V} , \mathbf{A} and \mathbf{B} are symmetric, we report only the lower triangle.

$$\alpha = \begin{bmatrix} 11.93 \\ (3.35) \\ 4.76 \\ (1.56) \\ 0.94 \\ (0.97) \\ -0.032 \\ (-0.83) \end{bmatrix}, \beta = \begin{array}{c} \text{Conditional Mean} \\ \begin{bmatrix} -0.04 & 0.24 & -0.33 & -5.13 \\ (-0.65) & (1.77) & (-0.92) & (-0.98) \\ 0.03 & 0.02 & 0.14 & -4.27 \\ (0.52) & (0.19) & (0.56) & (-0.98) \\ -0.04 & 0.06 & 0.04 & -0.01 \\ (-1.67) & (1.55) & (0.54) & (0.1) \\ 0.001 & -0.001 & 0.004 & 0.40 \\ (0.72) & (-0.44) & (-0.59) & (4.62) \end{bmatrix} \end{array},$$

$$\gamma = \begin{bmatrix} -420.98 \\ (-1.43) \\ 0 \\ 0 \\ 0 \end{bmatrix}$$

$$\begin{array}{l}
\mathbf{V} = \\
\mathbf{B} = \\
\mathbf{A} =
\end{array}
\begin{array}{c}
\begin{array}{c}
\text{Covariance Covariance} \\
58.16 \\
(24.10) \\
24.38 \quad 34.88 \\
(10.22) \quad (34.29) \\
9.01 \quad 8.47 \quad 8.69 \\
(10.35) \quad (13.31) \quad (15.27) \\
-0.104 \quad -0.033 \quad -0.046 \quad 0.536 \\
(-1.83) \quad (-0.56) \quad (-0.48) \quad (5.11)
\end{array} \\
\begin{array}{c}
0.17 \\
(3.78) \\
0.02 \quad 0.015 \\
(0.59) \quad (0.45) \\
0.087 \quad -0.013 \quad 0.21 \\
(5.25) \quad (-0.41) \quad (2.32) \\
-0.003 \quad 0.006 \quad 0.004 \quad -0.19 \\
(-1.46) \quad (2.44) \quad (0.42) \quad (-1.44)
\end{array} \\
\begin{array}{c}
0.08 \\
(0.25) \\
-0.51 \quad -0.003 \\
(-3.72) \quad (-0.01) \\
-0.17 \quad 0.58 \quad 0.27 \\
(-0.86) \quad (4.06) \quad (0.92) \\
0.06 \quad -0.15 \quad -0.08 \quad -0.48 \\
(1.39) \quad (-3.73) \quad (-1.43) \quad (-1.51)
\end{array}
\end{array}
,$$

	RETURN(%)			STD. DEVIATION(%)		
	Mean	Max.	Min.	Mean	Max.	Min.
MVP	0.45	1.21	0.21	11.02	22.97	5.50
Optimal	7.55	31.54	3.62	47.75	204.22	22.27

Table 1: Summary statistics for minimum-variance and optimal portfolios.

	Equity	Long Bond	Short Bond
MVP	-6%	-25%	131%
Optimal	80%	19.7%	0.3%

Table 2: Allocation based on long-run conditional covariance matrix

	Inc. Inflation effect			Exc. Inflation effect ⁹		
	Mean	Max.	Min.	Mean	Max.	Min.
MVP						
Equity	-5	2	-17	-4	1	-12
Long Bond	-25	11	-40	-27	32	-40
Short Bond	130	143	106	131	139	75
Optimal						
Equity	73	317	33	70	160	38
Long Bond	16	207	-16	20	84	-4
Short Bond	11	83	-425	10	65	-145

Table 3: Key features of the unrestricted allocations

⁹Results taken from Flavin and Wickens (1998).

	Mean	Min.	Max.
Equity	74%	66%	76%
Long Bond	14%	8%	34%
Short Bond	12%	0%	16%

Table 4: Key features of the restricted allocation.

	Inc. Inflation effect	Exc. Inflation effect	Change
Equity	70%	74%	+4%
Long Bond	20%	14%	-6%
short Bond	10%	12%	+2%

Table 5: Effect of inflation innovations on mean asset holdings.

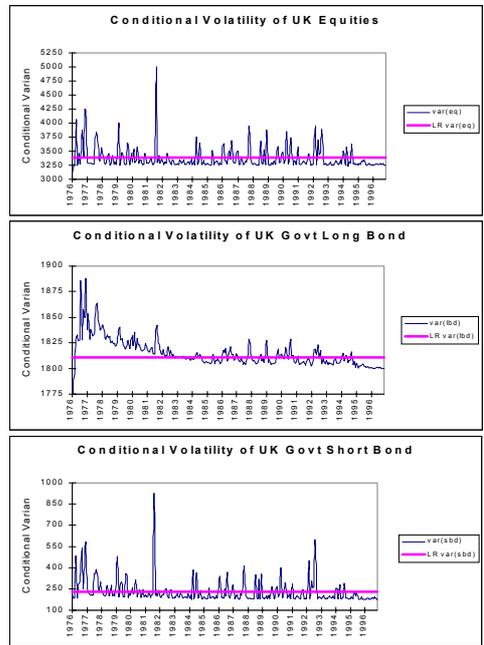


Figure 1: Asset conditional variances.

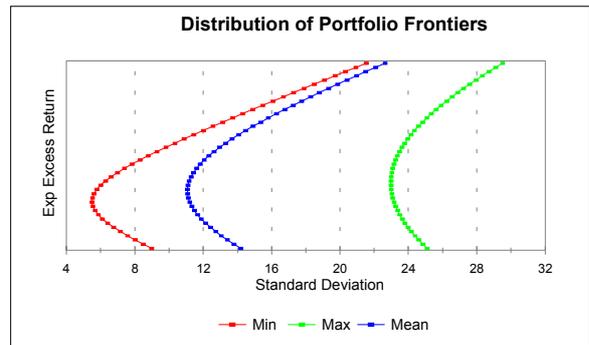


Figure 2: Distribution of portfolio frontiers

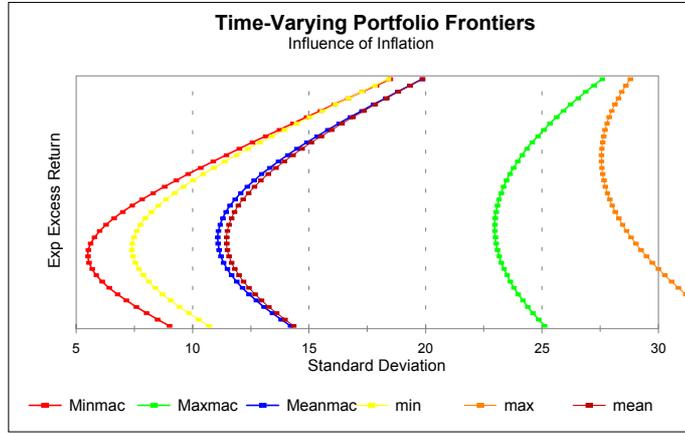


Figure 3: Influence of inflation on portfolio frontiers.

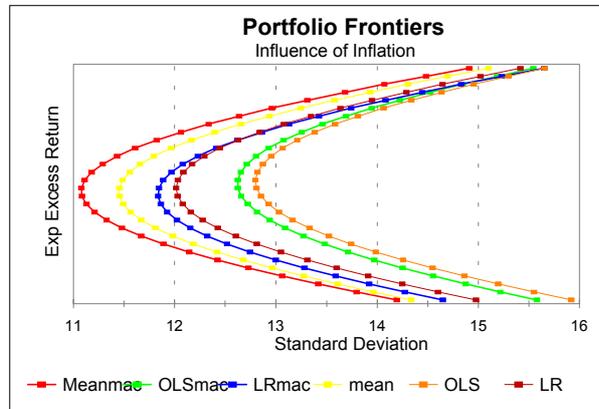


Figure 4: Influence of Inflation on Conditional versus unconditional frontiers.

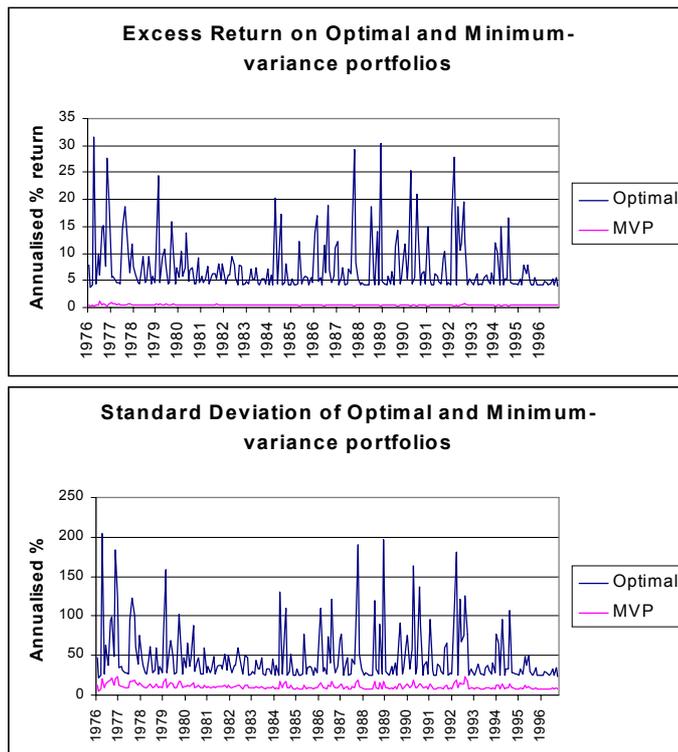


Figure 5: Key features of minimum-variance and optimal portfolios.

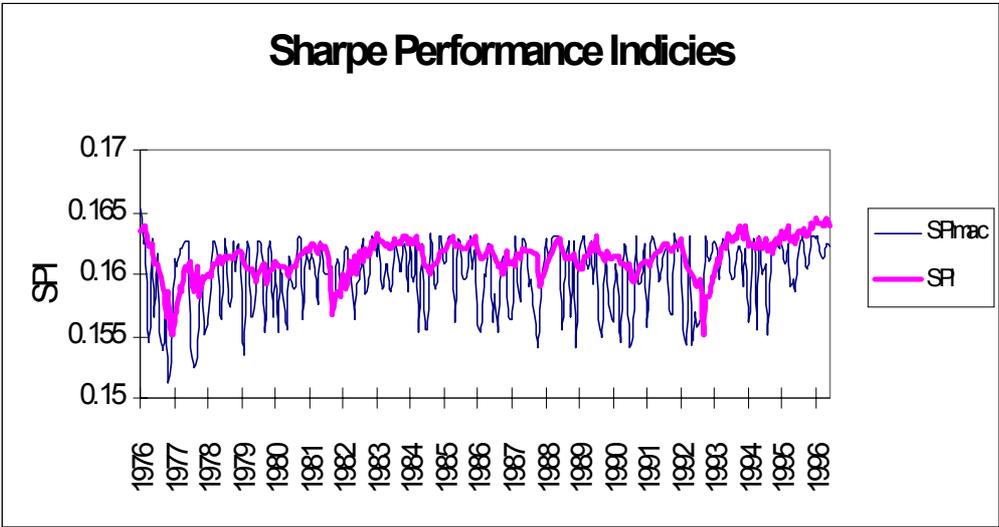


Figure 6: Sharpe performance indices for optimal portfolios.

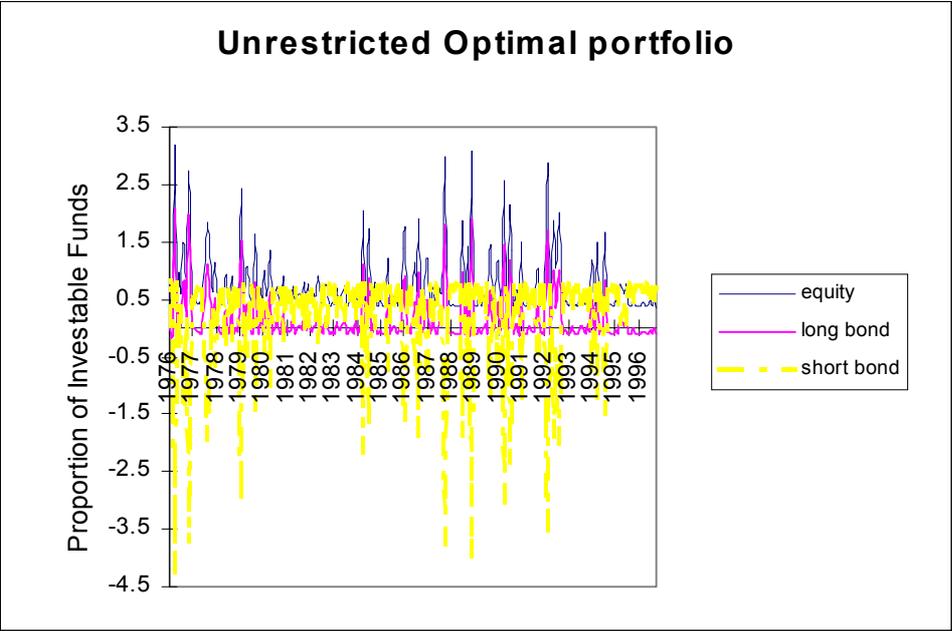


Figure 7: Unrestricted optimal portfolio.

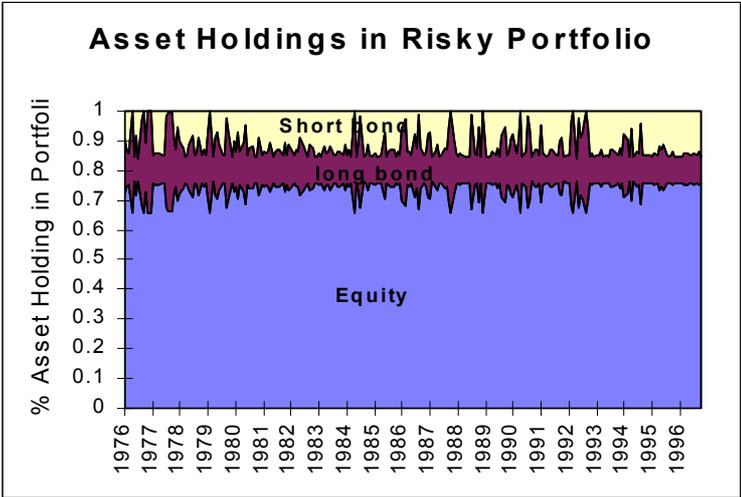


Figure 8: Restricted portfolio weights.

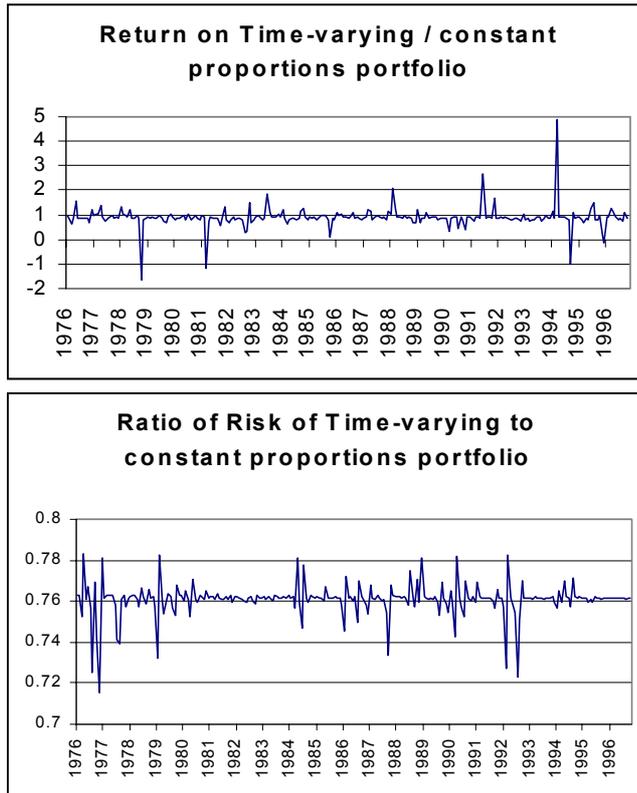


Figure 9: Risk-return benefits of time-varying portfolio.